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## Why veriMED?

veriMED IPA is committed to creating and nurturing a lasting relationship and successful partnership with YOU!

Here at veriMED, it's all about the patient. We measure success by providing excellent health care for our members vs. focusing on quantity enrollment. We use quality Providers and do what is best for our patients with personalized, individual care.

verimedipa.com



# This is what you can expect when you work with veriMED:

#### **Best-in-Class Communication**

- Access to our Provider team when you need them (problem-solving for patients, referrals, prescription issues, DME scripts, etc.)
- Agents can email, text, or call a single point of contact at veriMED to inform a clinic of enrollments, encourage welcome calls, and help schedule their first appointment.
- Provider offices will notify agents of record with any health changes of members to move them to a CSNP plan, if they qualify, to help maintain retention and gain commission income when you register them in our Agent Portal.
- Golden Lists Agents can request access to important patient lists including:
  - **T-65**
  - Fee-for-service/Straight Medicare
  - DSNP Duals



#### **Priority Services**

- veriMED's single point of contact will ensure your CSNP verification forms are promptly filled out and returned by our staff or Providers.
- Social Services:
  - veriMED patients can have a social services manager assigned to them to assist with things such as:
    - Applying for Medicaid i.e., SNAP Benefits, etc.
    - Creating Advance Directives, Power of Attorney, Living Will, and Health Surgut Forms
    - In-home support, such as housing repairs and home health
    - Homelessness
    - Monthly expenses (rent, electricity)
    - Education on hospice services
    - Alternative placement (Senior Housing, Assisted Living) ...and much more!



#### **Priority Services**

- PCP / Specialist Appointment Escalation
  - Agents often receive calls from members with complaints about appointments with their PCP or Specialist being months out! —You will have a single point of contact at veriMED to help get these issues resolved.
- Prescription Rx Issues
  - Agents also receive complaints from their members about issues with their PCP or Specialist not calling prescriptions into the pharmacy in a timely manner —You will have a single point of contact to investigate prescription issues promptly.
- Community
  - Marketing
    - veriMED IPA and/or its Providers are excited to participate in cost-sharing considerations for events, media, and other grass root initiatives to support clinic growth.



#### **Receive the VIP Experience at veriMED!**

- Renewal Protection
  - We protect your renewals by taking special care to make sure you are listed as an "Agent of Record" for your patients in our systems. We do not allow Agents or Brokers to solicit existing members at our clinics unless there is a valid reason to move patients from one panel to another.
- Exclusivity for marketing with our veriMED Providers
  - Agents will be given the opportunity to do tabletops at Provider offices on certain days of the month/week to collect leads.
  - Agents can also request that Providers come to support them at events to build Provider panels (with advance notice and agreement)— Nothing attracts potential members to your table more than a real Doctor!



#### **Receive the VIP Experience at veriMED!**

- AEP seminar appearances
  - Providers can be scheduled to showcase themselves at health plan seminars during AEP for support and to present information about themselves. \*This assists agents in placing prospective members with a particular Provider if their existing Provider is not in-network.
    - This is also inclusive of:
      - Doc Talks
      - Medicare 101s
      - Other Speaking Engagements



#### Why veriMED for your Patients?

Our reputation has been achieved through dedication toward the satisfaction of our patients, the quality of our PCP practices, and the excellent services we provide.

Our clinics offer the following:

- Same or Next Day Appointments
- In-house Lab Services
- Primary & Preventative Care
- On-Site EKG
- Minor Surgical Procedures
- IV Infusions
- And more!

Here at veriMED, we realize just how important agents and brokers are to the success of our clinics. We strive to provide as many tools as possible to help make your closing rate a higher one!

We look forward to working with you!

\*Physicians are on call 24/7 during holidays, evenings, and weekends



## Scan below for PCP Directory



### **Need more information?**

#### **Contact**

Enrollments@verimedipa.com 813.459.7037 verimedipa.com

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